



PRESS RELEASE

Paris, 14 October 2004

Agreement Between GFI Informatique and Conceptum

GFI Informatique and Conceptum announce the signature of an agreement protocol aiming to join their forces in the information sector.

The signed protocol consists of two components:

- The acquisition of assets of the Conceptum organization related to consulting activities, electronic payment and business solution integration;
- A strategic alliance concerning the following areas: application development and outsourcing computer services consisting of a minority cross-equity investment of GFI Canada and Conceptum.

At the conclusion of this transaction, the activities of over fifty consultants will be pooled with the activities of the current team of GFI Canada.

Growth for GFI

As Jacques Tordjman, President and CEO of the Group GFI Informatique points out: "The acquisition of these assets fits in with our growth strategy and is based on our one-stop-shop approach. It will greatly reinforce our current presence in Canada".

"We are extremely happy about this transaction, adds Réal Vézina, President of GFI Canada. It will reinforce our position in the Canadian financial sector. We will be able to rely on the presence of Conceptum in this sector and benefit from the skills of GFI, especially with regard to electronic cash and means of payment."

Launcher for Conceptum

"This alliance provides us with an excellent launcher for our outsourcing services, notes Gilles Létourneau, President of Conceptum. Québec is a highly competitive alternative for GFI clients in search of a bilingual Offshore solution. Based on a study conducted by A.T. Kearney and a Fortune 100 team, Canada has been ranked second, right behind India, in choosing an outsourcing offshore region."

Mr. Gilles Létourneau will manage all activities under the terms of this agreement.



About Conceptum

Founded in 1991, Conceptum employs 125 high-skilled consultants representing mainly the financial and manufacturing sectors in Québec. Well-known for the quality of its interventions, Conceptum is a provider of management and IT consulting services. Conceptum has developed an expertise in consulting services, business process reengineering, electronic payment, business solution integration, custom software development and outsourcing.

About GFI Informatique

GFI Informatique is an international group offering service deliveries in information technology. With nearly 7000 collaborators, the group has achieved a sales figure of 500 million Euros in 2003. GFI Informatique enables clients to benefit from its expertise in consulting services, engineering, system integration, software packages and outsourcing. Present through all stages of the information system life cycle, GFI Informatique designs, develops, implements and manages high value-added applications, mainly for large organizations, administrations and territorial communities. The Group has over 30 offices in France and 12 foreign subsidiaries.

For further information:

Dir. Communication Financière : Anthony Pallier – Email : apallier@gfi.fr - Tél. +33 (0)1 44 85 88 97

Dir. Relations Presse : Martine Canaque – Email : mcanaque@gfi.fr - Tél. +33 (0)1 44 85 88 56