

PRESS RELEASE

Paris, 8 February 2007



GFI Informatique

2006 Turnover increase : 16.4%

Organic growth : 7.4%

Turnover (€ million)	2006	2005	Overall growth	Organic growth
12 months	633.1	543.8	16.4%	7.4%
Fourth quarter	168.3	143.6	17.2%	7.4%

Turnover breakdown

Turnover (€ million)	2006	2005	Overall growth	Organic growth
France	417.6	345.8	20.8%	5.1%
International	215.5	198.0	8.9%	11.7%
Total	633.1	543.8	16.4%	7.4%

Comments on activity

France

In France, GFI Informatique recorded organic growth of 5.1% in the year ended 31 December 2006.

Pursuant to the strategy of refocusing on high value-added activities, GFI Informatique successfully integrated Adeliar and Actif, and divested non-core activities in the sale of hardware, which generated low margins, and in consulting.

At the same time, the group strengthened its positions in its four core activities:

- **Consulting:** completion of several large contracts in credit card payments, customer loyalty, and project management.
- **Systems Integration:** in ERP, GFI Informatique enjoyed notable successes with the gain of many contracts in migration for Oracle and SAP applications. In eBusiness, GFI Informatique completed several showcase contracts, notably for the management of eRecruitment at a large haulage firm, for the complete management of online betting for the leader of this sector in France, and for the development of the computer system used by a Telecom company's Workers Council. Finally, the group was again involved in a large number of third party application maintenance assignments on a performance basis at existing clients as well as for clients of its large competitors.
- **Outsourcing:** with a team of over 1,000 professionals, of which half outside the Paris region, the group's strategy based on a clear segmentation structured around four packaged offers and an ITIL approach enabled GFI Informatique to commit to achieving significant cost efficiencies for its clients.
- **Solutions:** specific expertise developed in software publishing enabled GFI Informatique to strengthen its leadership in the local authority and time management segments, with a significant contribution to the product line-up made by the former Software division of Adeliior.

International

Foreign subsidiaries recorded organic growth of 11.7% in the year ended 31 December 2006, doing particularly well in the second half when growth accelerated to 13.1%.

- **Spain:** organic growth reached 21%, lifting turnover to €76.1 million for staff of just over 1,500. The group has enjoyed traditionally strong positions in the telecommunications sector as also in the Basque region, and these were strengthened by acquisitions in biometrics and health sectors.
- **Germany:** the 24.1% organic growth recorded in 2006 confirmed the lasting turnaround of the German business unit. This strong increase in turnover was generated at existing clients and also thanks to the gain of new clients.
- **Italy:** organic growth reached 14.5% in the second half, underlining the pertinence of the new marketing strategy. Significant successes were recorded, notably in the energy sector.
- **Canada, Morocco:** GFI Informatique continues to experience a strong growth in these two countries. The organic growth in Canada was 11% for the full year with some notable successes on the electronic payment offer. In Morocco, the Time management and the Adonix solutions have enabled an organic growth of 17.9% for the full year.

Headcount

The group employed 8,385 people at 31 December 2006, of which 41% in France. Staff numbers are continuing to increase, notably in Spain and in Western and Northern France.

Message from Jacques Tordjman, Chairman and CEO:

“The strong growth in turnover recorded by GFI Informatique is the result of the group’s transformation in recent years.

These performances owe much to the commitment of the staff and the relationship of trust established with clients over the years.

GFI Informatique is ready to take new, significant steps in its development in order to create incremental value for its shareholders, its staff and its clients.”

Financial calendar

GFI Informatique will publish its 2006 results on 19 March after trading hours on the Paris Stock Exchange.

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About GFI Informatique

GFI Informatique is an international IT services group employing more than 8,000 people. The Group recorded revenues of €633,1 million in 2006. GFI Informatique provides its customers with expertise in consulting, systems integration, outsourcing and software solutions. GFI Informatique has developed 15 skills centers and 5 services centers, which are key points in our industrialization process. The company covers all stages of the information system life cycle and caters mainly for large corporates, public bodies and local authorities. GFI Informatique has over 40 branches in France and 9 international agencies in Southern and Northern Europe, Morocco and Canada.